



**SUPPLY NETWORK LIMITED**

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29 August 2003

The Manager  
Companies Announcements Office  
Australian Stock Exchange  
20 Bridge Street  
SYDNEY NSW 2000

Dear Sir

**Re: Preliminary Final Report and Dividend Announcement**

Directors are pleased to announce the audited results for the year ended 30 June 2003 the details of which are included in the Appendix 4E - Preliminary Final Report attached.

In comparison with last year, sales revenue increased 12% to \$30.4m and net profit after tax increased 59% to \$917,000. This equates to 4.5 cents per share.

Management is forecasting earnings of 5.0 cents per share for the June 2004 year, representing 11% growth. Trading for the first two months has been mixed with August substantially better than July.

Directors have declared a fully franked final dividend of 1.0 cent per share, payable on 10 October 2003 to shareholders registered on 22 September 2003. This represents a total of 1.75 cents dividend for the full year, up from 1.0 cent the previous full year.

Yours faithfully

A handwritten signature in black ink, appearing to read 'Peter Gill', written in a cursive style.

**Peter Gill**  
Company Secretary

# Appendix 4E

## Preliminary Final Report

### 1. Details of reporting period

<b>Name of entity</b>	Supply Network Limited (formerly Multispares Holdings Limited)
<b>ABN</b>	12 003 135 680
<b>Financial year ended</b>	30 June 2003
<b>Previous corresponding period</b>	30 June 2002

### 2. Results for announcement to the market

	<b>2003 \$'000</b>	<b>2002 \$'000</b>	<b>% increase / (decrease) over corresponding period</b>
<b>Revenue from Ordinary activities</b>	30,444	27,154	12.1%
<b>Profit from ordinary activities after tax attributable to members</b>	917	577	58.9%
<b>Net profit attributable to members</b>	917	577	58.9%
<b>Dividends</b>	<b>Amount per Security</b>	<b>Franked amount per security</b>	
<b>Final dividend</b> (* see below)	1.0¢	1.0¢	
<b>Previous corresponding period</b>	1.0 ¢	1.0 ¢	
<b>Interim dividend</b> (paid 28 March 2003)	0.75 ¢	0.75 ¢	
<b>Previous corresponding period</b>	nil	nil	
<b>Record date for determining entitlements to The dividends</b>	22 September 2003		

#### **Brief explanation of any of the figures reported above necessary to enable the figures to be understood.**

Refer to ASX announcement correspondence attached.

\* Since the end of the financial year the Directors have declared a final dividend of 1.0 cents per share payable on 10 October 2003. In accordance with Australian Accounting Standards dividends declared after balance date are not provided for in the financial statements at balance date of the prior year. Accordingly the dividend has not been provided for in the June 2003 financial statements

### 3. Consolidated Statement of Financial Performance

See attached financial statements

### 4. Consolidated Statement of Financial Position

See attached financial statements

### 5. Consolidated Statement of Cash Flows

See attached financial statements

## 6. Dividends

The Directors have declared a fully franked (at 30%) final dividend of 1.00 cents per share amounting to \$215,000 and payable on 10 October 2003 to eligible shareholders

A fully franked interim dividend of 0.75 cents per share amounting to \$161,000 was paid on 28 March 2003.

As provided in June 2002 financial statements a fully franked final dividend of 1.0 cents per share amounting to \$195,000 was paid on 16 September 2002

<b>Amount per security of foreign sourced dividend or distribution</b>	
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nil

## 7. Dividend Reinvestment Plans

No dividend reinvestment plans are in operation

## 8. Consolidated Retained Earnings

	\$'000
<b>Balance at beginning of year</b>	1,730
<b>Net Profit</b>	917
<b>Adjustment on adoption of AASB 1044 Provision for dividend June 2002</b>	193
<b>Dividends paid</b>	(356)
<b>Balance at end of year</b>	2,484

## 9. Net tangible asset backing

	<b>Current Period</b>	<b>Previous corresponding period</b>
<b>Net tangible asset backing per ordinary security</b>	36.1 ¢	34.9 ¢

## 10. Details of entities over which control has been gained or lost during period

Nil

## 11. Details of associate and joint venture entities

Nil

## 12. Any other significant information needed by an investor to make an informed assessment of the entity's financial performance and financial position

Refer to ASX announcement correspondence attached and attached financial statements

## 13. Foreign entities

Not applicable

## 14. Commentary on results for period

### Earnings per security and nature of any dilution aspects

	<b>Current Period</b>	<b>Previous corresponding period</b>
Basic and diluted earnings per share	4.47 ¢	2.98 ¢

See Statement of Financial Performance in attached financial statements

#### **14. Commentary on results for period (continued)**

##### **Returns to shareholders including distributions and buy backs**

Refer to attached financial statements for details of returns and dividends. There were no buy backs during the current period.

##### **Significant features of operating performance**

Refer attached Managing Directors Report, financial statements and ASX announcement correspondence

##### **The results of segments**

Refer Note 30 to the attached financial statements

##### **Discussion of trends in performance**

Refer to ASX announcement correspondence attached

##### **Any other factors which have affected the result in the period or which are likely to affect results in the future including those where the effects could not be quantified**

None

#### **15. Statement in relation to accounts this report is based on**

This report is based on accounts that have been audited and are not subject to dispute or qualification.

**Signature**



**Date**            **29 August 2003**

**Name**            **Peter Gill**

**Position**        **Company Secretary**



## **Managing Directors Report**

**year ended 30 June 2003**

In the first year operating under our new name, Supply Network Limited (SNL) we have made solid progress on stated goals. Specifically, consolidated revenue increased 12%, earnings per share increased by 50% to 4.5 cents/share and Return on Equity increased to 12.8%, which is well ahead of the 12% target we set last year for FY03/04.

While these results are good, the most pleasing aspect of the year has been the successful incubation of Globac Limited. The launch of this independent wholesale operation is the first investment by SNL outside of its traditional Multispares companies. For many this will clarify our strategic goal to “grow through start-up or acquisition of related specialist businesses”.

### **Review of Operations**

#### ***Multispares Australia***

Revenue in Australia increased by 10% when compared with the previous full year and internal KPI's indicate slow but continuing gains in market share. The new outlet in Beresfield (Newcastle) commenced trading on August 1, 2002 and revenue from the region has grown steadily since that date.

There are no immediate plans for additional outlets in Australia and with some investment planned on the facilities in Guildford (Sydney) in the current year we will complete a strategy of upgrading the exposure, capacity and amenity of the Australian branch network.

#### ***Multispares New Zealand***

NZ\$ revenue grew by 23% excluding one-off sales, assisted by a strong first full year result from Christchurch. NZ\$ revenue from established operations (Auckland and Wellington) increased by 16%.

In April 2003 our Wellington sales outlet and New Zealand administration team relocated to substantially better premises. This has raised our profile in the local market, provided additional warehouse space to offset capacity problems in our main distribution warehouse in Auckland and improved the amenities for staff. Early results under a new Wellington manager are ahead of expectations.

As in Australia there are no immediate plans for additional outlets or branch relocations. Growth expectations in New Zealand remain higher in the short term as the local



operation completes a transition to direct imports from all major overseas suppliers. This is reducing its dependency on Australia and strengthening its competitive position.

### ***Globac***

Globac has been operating for around 9 months and significant progress has been made on the development of its supply chain, product range and business plan. Office and warehouse facilities have been established, commencement stock is in place and Globac is in the process of launching its wholesale brake product operation.

### **Looking Forward**

The priorities within Multispares are refinements to product lines, raising of market awareness and improvements to customer service. With these priorities the existing branch network can deliver our earnings growth target of 10% in the current year. In particular significant improvement in the return on assets of Multispares Australia is possible.

For Globac we have forecast a break-even result in the current year and a positive contribution in FY04/05.

Additional capital may be required for specific new investments as they arise.

### **Improving Teams**

We have developed a team culture in all business units and there is no doubt this is having a positive impact on our results. I congratulate all staff for their contributions over FY02/03 and look forward to working with them again.

**Statement of Financial Performance  
for the year ended 30 June 2003**

	Note	Consolidated		Parent	
		2003 \$000	2002 \$000	2003 \$000	2002 \$000
Revenue from ordinary activities	2	30,444	27,154	816	1,284
Expenses from ordinary activities excluding borrowing costs	3	(28,846)	(26,088)	(253)	(790)
Borrowing costs	3	(196)	(221)	-	-
Profit from ordinary activities before income tax expense		1,402	845	563	494
Income tax expense relating to ordinary activities	4	(485)	(268)	-	(11)
Profit from ordinary activities after income tax expense		917	577	563	483
Net profit		917	577	563	483
Net exchange difference on translation of financial statements of foreign controlled entity		4	73	-	-
Total revenues, expenses and valuation adjustments attributable to members of Supply Network Limited and recognised directly in equity		4	73	-	-
Total changes in equity other than those resulting from transactions with owners as owners		921	650	563	483
Basic and diluted earnings per share (cents per share)		4.47	2.98		
Weighted average number of ordinary shares used in the calculation of basic earnings per share		20,499,013	19,345,845		

**SUPPLY NETWORK LIMITED**

**Statement of Financial Position  
at 30 June 2003**

Note	Consolidated		Parent		
	2003 \$000	2002 \$000	2003 \$000	2002 \$000	
<b>Current Assets</b>					
Cash assets	27	438	292	100	-
Receivables	5	4,173	3,950	-	-
Inventories	6	9,301	9,305	-	-
Other	7	27	15	-	-
<b>Total Current Assets</b>		<b>13,939</b>	<b>13,562</b>	<b>100</b>	<b>-</b>
<b>Non-Current Assets</b>					
Receivables	8	-	-	6,354	5,753
Other financial assets	9	-	-	1,398	1,398
Property, plant and equipment	10	818	661	-	-
Deferred tax assets	11	586	465	114	96
<b>Total Non-Current Assets</b>		<b>1,404</b>	<b>1,126</b>	<b>7,866</b>	<b>7,247</b>
<b>Total Assets</b>		<b>15,343</b>	<b>14,688</b>	<b>7,966</b>	<b>7,247</b>
<b>Current Liabilities</b>					
Payables	12	4,249	4,729	16	19
Interest bearing liabilities	13	118	162	-	-
Current tax liabilities	14	360	168	26	22
Provisions	15	843	993	270	432
<b>Total Current Liabilities</b>		<b>5,570</b>	<b>6,052</b>	<b>312</b>	<b>473</b>
<b>Non-Current Liabilities</b>					
Interest bearing liabilities	16	1,775	1,893	-	-
Deferred tax liabilities	17	5	17	-	-
Provisions	18	229	165	97	62
<b>Total Non-Current Liabilities</b>		<b>2,009</b>	<b>2,075</b>	<b>97</b>	<b>62</b>
<b>Total Liabilities</b>		<b>7,579</b>	<b>8,127</b>	<b>409</b>	<b>535</b>
<b>Net Assets</b>		<b>7,764</b>	<b>6,561</b>	<b>7,557</b>	<b>6,712</b>
<b>Equity</b>					
Contributed equity	19	5,282	4,837	5,282	4,837
Reserves	20	(2)	(6)	-	-
Retained profits	21	2,484	1,730	2,275	1,875
<b>Total Equity</b>		<b>7,764</b>	<b>6,561</b>	<b>7,557</b>	<b>6,712</b>

**SUPPLY NETWORK LIMITED**

**Statement of Cash Flows  
for the year ended 30 June 2003**

Note	Consolidated		Parent	
	2003 \$000	2002 \$000	2003 \$000	2002 \$000
	<b>Inflows (Outflows)</b>			
<b>Cash flows from operating activities</b>				
Receipts from customers	33,289	28,725	-	78
Payments to suppliers and employees	(32,008)	(28,130)	(6)	(13)
Interest received	6	-	4	-
Borrowing costs	(183)	(223)	-	-
Income taxes paid	(422)	(448)	-	-
Net cash flows from (used in) operating activities	27b 682	(76)	(2)	65
<b>Cash flows from investing activities</b>				
Purchase of property, plant and equipment	(516)	(231)	-	-
Proceeds from sale of property, plant and equipment	53	621	-	615
Advances to and by wholly owned related parties	-	-	13	(588)
Net cashflows from (used in) investing activities	(463)	390	13	27
<b>Cash flows from financing activities</b>				
Proceeds from borrowings	148	400	-	-
Proceeds from share issue	445	-	445	-
Repayment of borrowings	(310)	(123)	-	-
Payment of dividend on ordinary shares	(356)	(97)	(356)	(97)
Net cashflows from (used in) financing activities	(73)	180	89	(97)
Net increase (decrease) in cash held	146	494	100	(5)
Add opening cash brought forward	292	(202)	-	5
Closing cash carried forward	27a 438	292	100	-

## SUPPLY NETWORK LIMITED

### Notes to the Financial Statements for the year ended 30 June 2003

#### 1. Statement of Significant Accounting Policies

##### (a) Basis of Accounting

The financial report is a general-purpose financial report, which has been prepared in accordance with the requirements of the Corporations Act 2001 including applicable Accounting Standards. Other mandatory professional reporting requirements (Urgent Issues Group Consensus Views) have also been complied with.

The financial report has been prepared in accordance with the historical cost convention and does not take into account changes in general purchasing power of the dollar or, except where stated, the price of specific assets.

##### (b) Principles of Consolidation

The consolidated financial statements are those of the consolidated entity, comprising Supply Network Limited (the parent entity) and all entities that Supply Network Limited controlled during the year and at reporting date. Supply Network Limited was previously known as Multispares Holdings Limited.

All inter company balances, including unrealised profits arising from intra group transactions have been eliminated in full. Unrealised losses are eliminated unless costs cannot be recovered.

Financial statements of foreign controlled entities presented in accordance with overseas accounting principles are, for consolidation purposes, adjusted to comply with group policy and generally accepted accounting principles in Australia.

##### (c) Changes in Accounting Policies

The accounting policies adopted are consistent with those of the previous year except for the accounting policies with respect to the provision for dividends and employee benefits.

###### (i) Provision for dividends

The consolidated entity has adopted the new Accounting Standard AASB 1044 "Provisions, Contingent Liabilities and Contingent Assets" which has resulted in a change in the accounting for the dividends provisions. Previously, the consolidated entity recognised a provision for dividend based on the amount that was proposed or declared after the reporting date. In accordance with the requirements of the new Standard, a provision for dividends will only be recognised at the reporting date where the dividends have been declared, determined or publicly recommended prior to the reporting date. The effect of the revised policy has been to increase consolidated retained profits and decrease provisions at the beginning of the year by \$193,000 (refer to note 21). In accordance with the new Standard, no provision for dividend has been recognised for the year ended 30 June 2003.

###### (ii) Employee benefits

The consolidated entity has adopted the revised Accounting Standard AASB 1028 "Employee Benefits" which has resulted in a change in the accounting policy for measurement of employee benefit liabilities. This change has not materially impacted the provision for employee entitlements as historically salary uplift factor has been applied. The adoption of this standard has had no material impact on the reported net profit of the company or consolidated entity or earnings per share.

##### (d) Foreign Currency Transactions

Transactions in foreign currencies are converted at the rate of exchange ruling at the date of the transaction.

Amounts payable to or by the consolidated entity in foreign currencies have been translated into Australian currency at the rate of exchange ruling at the end of the financial year.

Exchange differences relating to monetary items are included in the Statement of Financial Performance in the period when the exchange rates change as exchange gains or losses.

Where a purchase or sale is specifically hedged, exchange gains or losses and costs are deferred and included in the measurement of purchase or sale

The financial statements of a self-sustaining foreign operation are translated using the current method. Any exchange difference arising through the use of the method is taken to the foreign currency translation reserve.

##### (e) Cash and Cash Equivalents

Cash on hand and in banks and short term deposits are stated at nominal value.

For the purpose of the Statement of Cash Flows, cash includes cash on hand and in bank, net of outstanding bank overdrafts.

Bank overdrafts are carried at the principal amount. Interest is charged as an expense as it accrues.

## SUPPLY NETWORK LIMITED

### Notes to the Financial Statements for the year ended 30 June 2003

#### 1. Statement of Significant Accounting Policies

##### (f) Receivables

Trade debtors are recognised and carried at original invoice amount less a provision for any uncollectable debts.

Provision for doubtful debts is recognised to the extent that recovery of outstanding receivable balances is considered less than likely. Any provision established is based on a review of all outstanding amounts at year end. A specific provision is maintained for identified doubtful debts, and a general provision is maintained in respect of receivables which are doubtful of recovery but which have not been specifically identified. Bad debts are written off when they are identified.

Receivables from related parties are recognised and carried at the nominal amount due.

##### (g) Inventories

Inventories are valued at the lower of cost and net realisable value. Cost is weighted average into store cost. Obsolete and redundant inventories are provided for as appropriate.

##### (h) Recoverable Amount

All non-current assets are reviewed at least annually to determine whether their carrying amounts require write down to recoverable amount. Recoverable amount is determined using net cash flows which have not been discounted.

##### (i) Other Financial Assets

Investments in controlled entities are valued in the parent entity's financial statements at cost. The carrying amounts of investments are reviewed annually to determine whether they exceed their recoverable amount. Investments other than in controlled entities are valued at the lower of cost or recoverable amount.

##### (j) Leased Assets

Leases are classified at their inception as either operating or finance leases based on the economic substance of the agreement so as to reflect the risks and benefits incidental to ownership.

Operating leases are not capitalised and rental payments are charged against operating profit in the period in which they are incurred.

There were no finance leases during the year.

##### (k) Property, Plant and Equipment

Plant and equipment is measured at cost.

Depreciation is provided on a straight line basis on all property, plant and equipment other than freehold land. Major depreciation rates used are.

	2003	2002
Plant and Equipment	2-10 years	2-10 years
Building	-	50 years

##### (l) Employee Entitlements

Provision is made for employee entitlements benefits accumulated as a result of employees rendering services up to balance date.

Liabilities arising in respect of wages and salaries and annual leave and any other employee benefits expected to be settled within twelve months of the reporting date are measured at their nominal amounts based on remuneration rates which are expected to be paid when the liability is settled. All other employee benefit liabilities are measured at the present value of the estimated future cash outflow to be made in respect of services provided by employees up to the reporting date. In determining the present value of future cash outflows, the market yield as at the reporting date on national government bonds, which have terms to maturity approximating the terms of the related liability, are used.

No provision is made for non-vesting sick leave as the anticipated pattern of future sick leave taken indicates that accumulated non-vesting leave will never be paid.

All on-costs, including superannuation, payroll tax and workers' compensation premiums are included in the determination of provisions.

Employee entitlement expenses arising in respect of the following categories

- wages and salaries, non monetary benefits, annual leave, long service leave, sick leave and other leave entitlements; and
- other types of employee entitlements

are charged against profits on a net basis in their respective categories.

The value of the equity-based compensation scheme described in note 26 is not being recognised as an employee benefits expense.

## SUPPLY NETWORK LIMITED

### Notes to the Financial Statements for the year ended 30 June 2003

#### 1. Statement of Significant Accounting Policies (continued)

##### (m) Contributed Equity

Issued and paid up capital is recognised at the fair value of the consideration received by the company.

##### (n) Payables

Liabilities for trade creditors and other amounts are carried at cost which is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the consolidated entity.

Payables to related parties are carried at the principal amount.

##### (o) Provisions

Provisions are recognised when the economic entity has a legal, equitable or constructive obligation to make a future sacrifice of economic benefits to other entities as a result of past transactions or other past events, it is probable that a future sacrifice of economic benefits will be required and a reliable estimate can be made of the amount of the obligation.

A provision for dividends is not recognised as a liability unless the dividends are declared, determined or publicly recommended on or before the reporting date (refer note 1(c)).

##### (p) Interest Bearing Liabilities

Loans are measured at the principal amount. Interest is charged as an expense as it accrues.

##### (q) Revenue

Sales revenue is recognised when control of the goods has passed to the purchaser.

Interest income is recognised as it accrues.

Dividend revenue is recognised when the right to receive a dividend has been established.

##### (r) Taxes

Income taxes

Tax-effect accounting is applied using the liability method whereby income tax is regarded as an expense and is calculated on the accounting profit after allowing for permanent differences. To the extent that timing differences occur between the time items are recognised in the financial statements and when items are taken into account in determining taxable income, the net related taxation benefit or liability, calculated at current rates, is disclosed as a deferred tax asset or deferred tax liability.

The net future income tax benefit relating to timing differences is not carried forward as an asset unless the benefit is virtually certain of being realised.

Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST except:

- where the GST incurred on a purchase of goods and services is not recoverable from the taxation authority, in which case the GST is recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- receivables and payables are stated with the amount of GST included.

The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the Statement of Financial Position.

Cash flows are included in the Statement of Cash Flows on a gross basis and the GST component of cash flows arising from investing and financing activities, which is recoverable from, or payable to, the taxation authority are classified as operating cash flows.

Commitments and contingencies are disclosed net of the amount of GST recoverable from, or payable to, the taxation authority.

##### (s) Earnings Per Share

Basic and diluted earnings per share are calculated as net profit attributable to members, adjusted to exclude cost of servicing equity (other than dividends) divided by weighted average number of ordinary shares.

##### (t) Comparatives

Where necessary, comparatives have been reclassified and repositioned for consistency with current year disclosures.

**SUPPLY NETWORK LIMITED**

**Notes to the Financial Statements  
for the year ended 30 June 2003**

	Consolidated		Parent	
	2003 \$000	2002 \$000	2003 \$000	2002 \$000
<b>2. Revenue from Ordinary Activities</b>				
<b>Revenue from operating activities</b>				
Revenue from sale of goods	30,291	26,344	-	-
<b>Revenues from non-operating activities</b>				
Dividends received from				
-Wholly owned group	-	-	560	420
Interest received from				
-Other persons	6	-	4	-
Net foreign exchange gains from non-speculative activities	2	21	-	-
Rent received from				
-Other persons	-	69	-	69
Management fees received from				
-Wholly owned group	-	-	252	180
Proceeds from sale of non-current assets (Note 3(a) below)	53	621	-	615
Other income	92	99	-	-
Total revenues from non-operating activities	153	810	816	1,284
Total revenues from ordinary activities	30,444	27,154	816	1,284
<b>3. Expenses and Losses (Gains)</b>				
<b>Expenses</b>				
Cost of goods sold	18,870	16,872	-	-
<b>Depreciation of non current assets</b>				
-Building	-	7	-	7
-Plant and equipment	291	318	-	-
Total depreciation expense	291	325	-	7
<b>Other Expenses</b>				
Salaries & employee benefit expenses	5,392	4,790	192	148
Operating lease expenses	1,118	963	-	-
Other expenses	2,595	2,188	61	51
Utility expenses	349	303	-	-
Bad and doubtful debt - Trade Debtors	92	45	-	-
Provision for inventory obsolescence	70	7	-	-
Sale non current asset expenses (note(3a) below)	69	595	-	584
Total other expenses	9,685	8,891	253	783
Total expenses from ordinary activities excluding borrowing costs	28,846	26,088	253	790
<b>Borrowing Costs</b>				
Interest paid to or payable to				
-Other persons	196	221	-	-
Total expenses from ordinary activities	29,042	26,309	253	790
(a) Revenue from sale of property, plant and equipment	53	621	-	615
Less expenses from sale of property, plant and equipment	69	595	-	584
Net (profit)/loss on disposal of property, plant and equipment	16	(26)	-	(31)

**SUPPLY NETWORK LIMITED**

**Notes to the Financial Statements  
for the year ended 30 June 2003**

	<b>Consolidated</b>		<b>Parent</b>	
	<b>2003</b>	<b>2002</b>	<b>2003</b>	<b>2002</b>
	<b>\$000</b>	<b>\$000</b>	<b>\$000</b>	<b>\$000</b>
<b>4. Income Tax Expense</b>				
The prima facie tax on profit from ordinary activities before income tax differs from income tax provided in the financial statements as follows				
<b>Profit from ordinary activities</b>	1,402	845	563	494
Prima facie tax payable at 30%	421	254	169	148
Tax effect of permanent and other differences				
Dividends received	-	-	(169)	(126)
Non assessable gain on disposal of property, plant and equipment	-	(9)	-	(9)
Other items not deductible	64	22	-	(2)
Amount under provided in prior year	-	1	-	-
Income tax expense attributable to profit from ordinary activities	<u>485</u>	<u>268</u>	<u>-</u>	<u>11</u>
Total income tax expense comprises movements in				
Current tax payable	618	359	18	17
Future income tax benefit	(121)	(73)	(18)	(6)
Provision for deferred income tax	(12)	(18)	-	-
	<u>485</u>	<u>268</u>	<u>-</u>	<u>11</u>
<b>5. Receivables (Current)</b>				
Trade debtors	4,378	4,122	-	-
Provision for doubtful debts	(206)	(180)	-	-
	<u>4,172</u>	<u>3,942</u>	<u>-</u>	<u>-</u>
Other debtors	1	8	-	-
	<u>4,173</u>	<u>3,950</u>	<u>-</u>	<u>-</u>
<b>(a) Terms and conditions</b>				
Terms and conditions relating to the above financial instruments				
(i) Trade debtors are non interest bearing and generally settled on 30 day terms				
<b>6. Inventories (Current)</b>				
Finished goods (at cost)	8,646	8,278	-	-
Provision for obsolescence	(830)	(760)	-	-
	<u>7,816</u>	<u>7,518</u>	<u>-</u>	<u>-</u>
Stock in transit (at cost) - finished goods	1,485	1,787	-	-
	<u>9,301</u>	<u>9,305</u>	<u>-</u>	<u>-</u>

**SUPPLY NETWORK LIMITED**

**Notes to the Financial Statements  
for the year ended 30 June 2003**

	<b>Consolidated</b>		<b>Parent</b>	
	<b>2003</b>	<b>2002</b>	<b>2003</b>	<b>2002</b>
	<b>\$000</b>	<b>\$000</b>	<b>\$000</b>	<b>\$000</b>
<b>7. Other Current Assets</b>				
Prepayments	27	15	-	-
<b>8. Receivables (Non Current)</b>				
Amounts receivable from wholly owned group (see Note 32)	-	-	6,354	5,753

**9. Other Financial Assets**

(a) Shares in controlled entities at cost in parent entity

	<b>Class of Shares</b>	<b>Percentage Holdings</b>	<b>2003</b>	<b>2002</b>
			<b>\$</b>	<b>\$</b>
Globac Limited	ORD	100%	2	2
Multispares Limited	ORD	100%	367,429	367,429
Multispares N.Z. Limited	ORD	100%	1,030,600	1,030,600
			<u>1,398,031</u>	<u>1,398,031</u>

The financial year of all controlled entities are the same as that of the parent entity. All companies are incorporated in Australia except Multispares NZ Limited which is incorporated in New Zealand. All entities operate solely in their country of incorporation.

- (b) Supply Network Limited, Globac Limited and Multispares Limited (Closed Group) have entered into a Deed of Cross Guarantee dated 5 June 1992 which provides that all parties to the deed will guarantee to each creditor payment in full of any debt of each company participating in the deed on winding-up of that company. As a result of the Class Order issued by the Australian Securities Commission, Globac Limited and Multispares Limited are relieved from the requirement to prepare financial statements.

The Statement of Financial Performance and Statement of Financial Position of all entities included in the class order "Closed Group" are set out in Note (c).

**SUPPLY NETWORK LIMITED**

**Notes to the Financial Statements  
for the year ended 30 June 2003**

**9. Other Financial Assets (continued)**

**(c) Financial information for class order closed group**

<b>Consolidated statement of financial performance for the year ended 30 June 2003</b>	<b>Closed Group</b>	
	<b>2003</b>	<b>2002</b>
	<b>\$000</b>	<b>\$000</b>
Profit from ordinary activities before income tax expense	920	708
Income tax expense relating to ordinary activities	(311)	(216)
Profit from ordinary activities after income tax	609	492
Retained profits at the beginning of the financial year	1,875	1,577
Adjustment arising on adoption of revised account standard AASB 1044 "Provisions, Contingent Liabilities and Contingent Assets"	193	
Dividends provided for or paid	(356)	(194)
Retained profits at end of the financial year	<u>2,321</u>	<u>1,875</u>

**Consolidated statement of financial position  
at 30 June 2003**

<b>Current Assets</b>		
Cash assets	363	361
Receivables	3,683	3,462
Inventories	7,828	8,278
Other	23	31
<b>Total Current Assets</b>	<u>11,897</u>	<u>12,132</u>
<b>Non-Current Assets</b>		
Other financial assets	1,030	1,030
Property, plant and equipment	641	580
Deferred tax assets	510	417
<b>Total Non-Current Assets</b>	<u>2,181</u>	<u>2,027</u>
<b>Total Assets</b>	<u>14,078</u>	<u>14,159</u>
<b>Current Liabilities</b>		
Payables	3,320	4,094
Interest bearing liabilities	118	162
Current tax liabilities	227	162
Provisions	803	959
<b>Total Current Liabilities</b>	<u>4,468</u>	<u>5,377</u>
<b>Non-Current Liabilities</b>		
Interest bearing liabilities	1,775	1,893
Deferred tax liabilities	3	12
Provisions	229	165
<b>Total Non-Current Liabilities</b>	<u>2,007</u>	<u>2,070</u>
<b>Total Liabilities</b>	<u>6,475</u>	<u>7,447</u>
<b>Net Assets</b>	<u>7,603</u>	<u>6,712</u>
<b>Equity</b>		
Contributed equity	5,282	4,837
Retained profits	2,321	1,875
<b>Total Equity</b>	<u>7,603</u>	<u>6,712</u>

**SUPPLY NETWORK LIMITED**

**Notes to the Financial Statements  
for the year ended 30 June 2003**

	Consolidated		Parent	
	2003	2002	2003	2002
	\$000	\$000	\$000	\$000
<b>10. Property, Plant and Equipment</b>				
<b>Property, plant and equipment at cost</b>				
<b>Plant and equipment</b>				
Opening balance	2,310	2,151	-	-
Additions	516	231	-	-
Disposals	(214)	(86)	-	-
Currency translation difference	2	14	-	-
Closing balance	<u>2,614</u>	<u>2,310</u>	-	-
<b>Accumulated Depreciation</b>				
Opening Balance	1,649	1,398	-	-
Depreciation for the year	291	318	-	-
Disposals	(145)	(75)	-	-
Currency translation difference	1	8	-	-
Closing balance	<u>1,796</u>	<u>1,649</u>	-	-
Net book value	<u>818</u>	<u>661</u>	-	-
<b>Total property, plant and equipment, net</b>	<u>818</u>	<u>661</u>	-	-
<b>11. Deferred Tax Assets (Non Current)</b>				
<b>Future income tax benefits</b>				
Attributable to timing differences				
-Provision for doubtful debts	62	54	-	-
-Provision for employee entitlements	323	290	110	90
-Provision for obsolescence	150	66	-	-
-Other	51	55	4	6
	<u>586</u>	<u>465</u>	<u>114</u>	<u>96</u>
<b>12. Payables (Current)</b>				
Trade creditors and accruals - unsecured	<u>4,249</u>	<u>4,729</u>	16	19

**(a) Terms and conditions**

Terms and conditions relating to the above financial instruments

(i) trade creditors are non interest bearing and are generally settled on 60 day terms

**SUPPLY NETWORK LIMITED**

**Notes to the Financial Statements  
for the year ended 30 June 2003**

		Consolidated		Parent	
		2003 \$000	2002 \$000	2003 \$000	2002 \$000
<b>13. Interest Bearing Liabilities (Current)</b>					
Bank loans - secured	(a)	100	100	-	-
Other loans - secured	(b)	18	62	-	-
		<u>118</u>	<u>162</u>	<u>-</u>	<u>-</u>

(a) Refer Note 16(a) for details of bank loans

(b) Other loans comprises hire purchase agreements secured on certain assets of certain controlled entities.  
The agreements are for three years and subject to monthly repayment and mature in June 2003 and June 2004.  
Interest rates on agreements range from 8.6% to 8.8%.

**14. Current Tax Liabilities**

Current year tax payable		327	125	18	11
Prior year tax payable		33	43	8	11
		<u>360</u>	<u>168</u>	<u>26</u>	<u>22</u>

**15. Provisions (Current)**

Dividend	Note 22	-	193	-	193
Employee entitlements	Note 26	843	800	270	239
		<u>843</u>	<u>993</u>	<u>270</u>	<u>432</u>

**16. Interest Bearing Liabilities (Non Current)**

Bank loans - secured	(a)	1,775	1,875	-	-
Other loans - secured	(b)	-	18	-	-
		<u>1,775</u>	<u>1,893</u>	<u>-</u>	<u>-</u>

(a) Bank overdrafts and bank loans are secured by a fixed and floating charge over the assets of Supply Network Limited and controlled entities.  
Bank overdrafts have no specific term and are subject to annual review in September each year.  
Interest rates on overdrafts are variable and during the year average interest rate was 8.6%.  
Bank loans comprise fixed interest only loan of \$1,000,000 at 8.0% (interest rate renewal July 2003 7.1%) maturing March 2005 and fixed interest loan of \$875,000 at 7.7% maturing 21 November 2004 and repayable by quarterly instalments.

(b) Refer Note 13(b) for details of other loans

**17. Deferred Tax Liabilities**

**Provision for deferred income tax**

Attributable to timing differences					
-Depreciation		4	15	-	-
-Prepayments		1	2	-	-
		<u>5</u>	<u>17</u>	<u>-</u>	<u>-</u>

**18. Provisions (Non Current)**

Employee entitlements	Note 26	<u>229</u>	<u>165</u>	<u>97</u>	<u>62</u>
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**SUPPLY NETWORK LIMITED**

**Notes to the Financial Statements  
for the year ended 30 June 2003**

	Consolidated		Parent	
	2003	2002	2003	2002
	\$000	\$000	\$000	\$000
<b>19. Contributed Equity</b>				
(a) Issued and Paid Up Capital				
21,513,845 ordinary shares fully paid (2002: 19,345,845)	5,282	4,837	5,282	4,837

	2003		2002	
	Number of Shares	\$'000	Number of Shares	\$'000
(b) Movements in Shares On Issue				
Balance beginning of year	19,345,845	4,837	19,345,845	4,837
Issue of shares under share purchase plan	2,043,000	429	-	-
Issue of shares under share option plan	125,000	16	-	-
Balance at end of the year	<u>21,513,845</u>	<u>5,282</u>	<u>19,345,845</u>	<u>4,837</u>

(c) Share Options

Options over ordinary shares:

At the end of the year there were 625,000 (2002: 750,000) unissued ordinary shares in respect of which options were outstanding.

(d) Terms and conditions of contributed equity

Ordinary shares have the right to receive dividends as declared and, in the event of winding up the company, to participate in the proceeds from the sale of surplus assets in proportion to the number of, and amounts paid up on shares held.

Ordinary shares entitle their holder to one vote, either in person or by proxy, at a meeting of the company.

**20. Reserves**

**Foreign Currency Translation**

Balance at beginning of year	(6)	(79)	-	-
Gain(Loss) on translation of overseas controlled entities	4	73	-	-
Balance at end of year	<u>(2)</u>	<u>(6)</u>	<u>-</u>	<u>-</u>

Foreign currency translation reserve is used to record exchange differences arising from the translation of the financial statements of self sustaining foreign operations.

**21. Retained Profits**

**Retained Profits**

Balance at beginning of year	1,730	1,346	1,875	1,585
Net profit	917	577	563	483
Adjustment arising on adoption of revised account standard AASB 1044 "Provisions, Contingent Liabilities and Contingent Assets"	193	-	193	-
Total available for appropriation	<u>2,840</u>	<u>1,923</u>	<u>2,631</u>	<u>2,068</u>
Dividend provided or paid	356	193	356	193
Balance at end of year	<u>2,484</u>	<u>1,730</u>	<u>2,275</u>	<u>1,875</u>

**SUPPLY NETWORK LIMITED**

**Notes to the Financial Statements  
for the year ended 30 June 2003**

	Consolidated		Parent	
	2003	2002	2003	2002
	\$000	\$000	\$000	\$000
<b>22. Dividends Paid or Provided for on Ordinary Shares</b>				
<b>(a) Dividends proposed and recognised as a liability</b>				
Final fully franked dividend (2002:1.0 cent per share)	-	193	-	193
<hr/>				
<b>(b) Dividends paid during the year</b>				
Current year interim fully franked dividend (0.75 cents per share) (2002:nil)	161	-	161	-
Previous year final fully franked dividend (1.0 cent per share)(2002:0.5 cents)	195	97	195	97
Total dividends paid	356	97	356	97
<hr/>				
<b>(c) Dividends proposed subsequent to 30 June and not recognised as a liability</b>				
Current year final fully franked dividend (1.0 cent per share) (2002:nil)	215	-	215	-
<hr/>				
<b>(d) Franking credit balance</b>				
The amount of franking credits available for the subsequent financial year are				
- franking account balance as at the end of the financial year at 30% (2002: 30%)			5,886	5,300
- franking credits that will arise from the payment of income tax payable as at the end of the financial year			44	19
			<hr/>	<hr/>
			5,930	5,319

The tax rate at which paid dividends have been franked is 30% (2002:30%). Dividends proposed will be franked at the rate of 30% (2002:30%).

**23. Lease Commitments**

Operating lease commitments payable				
- not later than one year	1,405	1,046	-	-
- later than one year and not later than five years	2,316	1,176	-	-
	<hr/>	<hr/>	<hr/>	<hr/>
	3,721	2,222	-	-

Operating leases have been entered into for motor vehicles, office equipment and property and have an average lease term of 4 years. Rental payments on motor vehicles and office equipment are fixed. Rental payments on property are generally fixed, but with inflation escalation clauses. No purchase option exists in relation to operating leases and no operating leases contain restrictions on financing or other leasing activities.

**24. Auditors Remuneration**

	\$	\$	\$	\$
Amounts received or due and receivable for audit or review of the financial reports				
Ernst & Young	70,727	58,002	6,860	4,886
Arthur Andersen	-	11,950	-	-
	<hr/>	<hr/>	<hr/>	<hr/>
	70,727	69,952	6,860	4,886
Amounts received or due and receivable by the auditors for other services				
Ernst & Young - tax compliance	6,121	-	-	-
Arthur Andersen	-	4,907	-	-
	<hr/>	<hr/>	<hr/>	<hr/>
	6,121	4,907	-	-

**SUPPLY NETWORK LIMITED**

**Notes to the Financial Statements  
for the year ended 30 June 2003**

	Consolidated		Parent	
	2003	2002	2003	2002
	\$	\$	\$	\$
<b>25. Remuneration of Directors and Executives</b>				
(a) Remuneration of directors				
Income paid or payable, or otherwise made available, in respect of the financial year, to all directors of each entity in the consolidated entity, directly or indirectly by the entities of which they are directors or any related party	349,803	297,328	-	-
Income paid or payable, or otherwise made available, in respect of the financial year, to all directors of Supply Network Limited, directly or indirectly, from the entity or any related party	-	-	116,280	115,680

The numbers of directors of the parent entity whose income falls within the following bands are

\$ 30,001 - \$ 40,000	2	2	2	2
\$ 50,001 - \$ 60,000	1	1	1	1
\$180,001 - \$190,000	-	1	-	-
\$230,001 - \$240,000	1	-	-	-

(b) Remuneration of executives

Remuneration received or due and receivable by executive officers of the consolidated entity whose remuneration is \$100,000 or more, from entities in the consolidated entity or a related party, in connection with the management of the affairs of the entities in the consolidated entity whether as an executive officer or otherwise	576,699	488,868	-	-
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The number of executives of the consolidated entity and the company whose remuneration falls within the following bands are

\$140,001 - \$150,000	-	1	-	-
\$160,001 - \$170,000	1	1	-	-
\$170,001 - \$180,000	1	-	-	-
\$180,001 - \$190,000	-	1	-	-
\$230,001 - \$240,000	1	-	-	-

**26. Employee Entitlements**

	\$000	\$000	\$000	\$000
Accrued salaries and wages and on costs	243	183	-	-
Provision current	843	800	270	239
Provision non current	229	165	97	62
	<u>1,315</u>	<u>1,148</u>	<u>367</u>	<u>301</u>
Number of employees at year end	<u>93</u>	<u>85</u>	<u>3</u>	<u>3</u>

**Share Option Plan**

A share option plan has been established where executive directors and certain members of staff of the consolidated entity are issued with options over ordinary shares of Supply Network Limited. The options, issued for nil consideration are issued when certain performance guidelines established by the directors of Supply Network Limited are achieved. The options are generally issued for terms ranging from 2 years to 5 years and are generally exercisable on the second anniversary of the date of issue. The option cannot be transferred and will not be quoted on the ASX. There is currently one executive director and five staff participating in this plan.

**SUPPLY NETWORK LIMITED**

**Notes to the Financial Statements  
for the year ended 30 June 2003**

**26. Employee Entitlements (continued)**

Information with respect to the number of options granted under the share option plan is as follows:

	<b>2003</b>		<b>2002</b>	
	Number of options	Weighted average exercise price	Number of options	Weighted average exercise price
Balance at beginning of year	750,000	0.18	250,000	0.14
Issued	-	-	500,000	0.20
Exercised	125,000	-	-	-
Balance at end of year	625,000	0.19	750,000	0.18
Exercisable at end of year	125,000	0.15	250,000	0.14

**(a) Options held at beginning of year**

The following table summarises information about options held by employees 1 July 2002

Number of Options	Grant Date	Vesting Date	Expiry Date Date	Weighted Average Exercised Price
125,000	21/3/2001	21/03/2001	21/3/2003	0.13
125,000	21/3/2001	21/3/2001	21/3/2004	0.15
500,000	24/4/2002	24/4/2004	24/4/2007	0.20

**(b) Options granted**

There were no options granted during reporting period.

**(c) Options exercised**

The following table summarises information about options exercised by employees during the year ended 30 June 2003

Number of Options	Grant Date	Vesting Date	Expiry Date Date	Weighted Average Exercised Price	Proceeds from Share Issue	Number of Share Issue	Issue Date	Fair Value of Shares Issued
125,000	21/3/2001	12/8/2002	21/3/2003	0.13	\$16,250	125,000	19/8/2003	0.23

The above option was exercised by G.D.H. Stewart, a director. There were no options exercised during the year ended 30 June 2002.

Fair value of shares issued during the reporting period is estimated to be the market price of shares of Supply Network Limited on the ASX as at close of trading on issue date

**(d) Options held as at the end of the reporting period**

The following table summarises information about options held by employees at 30 June 2003

Number of Options	Grant Date	Vesting Date	Expiry Date Date	Weighted Average Exercised Price
125,000	21/3/2001	21/03/2001	21/3/2004	0.15
500,000	24/04/2002	24/04/2004	24/04/2007	0.20

**Superannuation Commitments**

The consolidated entity maintains superannuation funds covering Australian employees. Each Australian entity in the consolidated entity has a legal obligation to contribute 9% of the employees' ordinary earnings to the funds, with employees contributing various percentages of their gross salary. The funds are accumulation funds and have been established to provide benefits to employees on retirement, death or disability.

No superannuation benefits are provided for employees of Multispares NZ Limited.

**SUPPLY NETWORK LIMITED**

**Notes to the Financial Statements  
for the year ended 30 June 2003**

	Consolidated		Parent	
	2003	2002	2003	2002
	\$000	\$000	\$000	\$000

**27. Notes to the Statement of Cash Flows**

**(a) Reconciliation of cash**

Cash at the end of the financial year as shown in the Statement of Cash Flows is reconciled to the related items in the Statement of Financial Position as follows

Cash on hand	5	16	-	-
Cash at bank	433	276	100	-
	<u>438</u>	<u>292</u>	<u>100</u>	<u>-</u>

**(b) Reconciliation of net profit after tax to the net cash flows from operations**

Net profit after income tax	917	577	563	483
<b>Adjustments for non-cash income and expense items</b>				
Dividends received	-	-	(560)	(420)
(Profit)/Loss on sale of property, plant and equipment	16	(26)	-	(31)
Depreciation of property, plant and equipment	291	325	-	7
Other	-	-	(54)	17
Transfers to provisions				
-Inventory obsolescence	70	7	-	-
-Employee entitlements	107	152	67	24
-Doubtful debts	26	16	-	-
Increase (decrease) in provision for				
-Income tax payable	192	(86)	4	(2)
-Deferred taxes	(128)	(94)	(18)	(6)
<b>Changes in assets and liabilities</b>				
(Increase) decrease in				
Accounts receivable	(256)	(523)	-	-
Inventories	(66)	(1,300)	-	-
Other assets	(5)	89	-	-
(Decrease) increase in				
Trade creditors and accruals	(482)	787	(4)	(7)
Net cash flow from operating activities	<u>682</u>	<u>(76)</u>	<u>(2)</u>	<u>65</u>

**(c) Financing facilities available**

At reporting date the following facilities had been negotiated and were available

Total credit facilities	3,374	3,024	-	-
Facilities used at reporting date	(1,875)	(2,245)	-	-
Facilities unused at reporting date	<u>1,499</u>	<u>779</u>	<u>-</u>	<u>-</u>

The major facilities are summarised as follows:

Bank overdrafts	675	674	-	-
Facilities used	-	(70)	-	-
Facilities unused at reporting date	<u>675</u>	<u>604</u>	<u>-</u>	<u>-</u>
Bank loans	2,700	2,000	-	-
Facilities used	(1,875)	(1,975)	-	-
Facilities unused at reporting date	<u>825</u>	<u>25</u>	<u>-</u>	<u>-</u>

**SUPPLY NETWORK LIMITED**

**Notes to the Financial Statements  
for the year ended 30 June 2003**

**28. Contingent Liabilities**

As explained in Note 9 the parent entity has entered a Deed of Cross Guarantee in accordance with a Class Order issued by the Australian Securities & Investments Commission. The parent entity and all the controlled entities which are a party to the Deed have guaranteed the repayment of all current and future creditors in the event that any of these companies are wound-up.

**29. Subsequent Events**

No matter or circumstance has arisen since the end of the financial year that has significantly or may significantly affect the operations of the consolidated entity, the result of those operations or the state of affairs of the consolidated entity.

**30. Segment Information**

**Business segments**

The consolidated entity operates predominantly in one business segment being the provision of after market parts for the commercial vehicle market.

**Geographical segments**

	Australia		New Zealand		Eliminations		Consolidated	
	2003	2002	2003	2002	2003	2002	2003	2002
	\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000
<b>Revenue</b>								
Sales to customers outside the consolidated entity	24,298	22,092	5,993	4,252	-	-	30,291	26,344
Other revenues from outside the consolidated entity	138	796	15	14	-	-	153	810
Intersegment revenues	1,379	1,330	16	25	(1,395)	(1,355)	-	-
<b>Total segment revenues</b>	<b>25,815</b>	<b>24,218</b>	<b>6,024</b>	<b>4,291</b>	<b>(1,395)</b>	<b>(1,355)</b>	<b>30,444</b>	<b>27,154</b>
<b>Results</b>								
Segment results	920	708	519	145	(37)	(8)	1,402	845
Consolidated entity profit from ordinary activities before income tax expense							1,402	845
Income tax expense							(485)	(268)
Consolidated entity profit from ordinary activities after income tax expense							917	577
Net profit							917	577
<b>Assets</b>								
Segment assets	14,078	14,159	2,711	1,814	(1,446)	(1,285)	15,343	14,688
<b>Liabilities</b>								
Segment liabilities	6,475	7,447	1,427	879	(323)	(199)	7,579	8,127
<b>Other segment information</b>								
Acquisition of property, plant and equipment, intangible assets and other non current assets	387	183	129	48	-	-	516	231
Depreciation	258	297	33	28	-	-	291	325
Non-cash expenses other than depreciation	219	239	7	15	-	-	226	254

Segment accounting policies are the same as the consolidated entity's policies described in Note 1. During the year, there were no changes in segment accounting policies that had a material effect on the segment information.

The sale of goods between segments is at cost of the item plus a commercial margin.

Revenue is attributed to geographical areas based on location of the assets producing the revenues.

**SUPPLY NETWORK LIMITED**

**Notes to the Financial Statements  
for the year ended 30 June 2003**

**31. Financial Instruments**

**a) Interest Rate Risk**

The consolidated entity is exposed to interest rate risk through financial assets and liabilities.

The following table summarises interest rate risk for the consolidated entity together with effective interest rates as at balance date.

Financial Instruments	Floating interest rate (i) \$000	Fixed interest rate maturing			Non- interest bearing \$000	Total \$000	Weighted Average interest rate	
		1 year or less \$000	1 to 5 years \$000	Over 5 years \$000			floating	fixed
							%	%
<b>30 June 2003</b>								
Financial assets								
Cash	433	-	-	-	5	438	3.0	-
Foreign currency receivables - unhedged	-	-	-	-	834	834	-	-
Receivables	-	-	-	-	3,544	3,544	-	-
	<u>433</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>4,383</u>	<u>4,816</u>		
Financial liabilities								
Payables	-	-	-	-	2,013	2,013	-	-
Foreign currency payables -unhedged	-	-	-	-	1,170	1,170	-	-
Bank loans	-	100	1,775	-	-	1,875	-	7.8
Other loans	-	18	-	-	-	18	-	8.6
Forward exchange contracts	1,066	-	-	-	-	1,066	-	-
	<u>1,066</u>	<u>118</u>	<u>1,775</u>	<u>-</u>	<u>3,183</u>	<u>6,142</u>		
<b>30 June 2002</b>								
Financial assets								
Cash	276	-	-	-	16	292	2.8	-
Foreign currency receivables - unhedged	-	-	-	-	695	695	-	-
Receivables	-	-	-	-	3,435	3,435	-	-
	<u>276</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>4,146</u>	<u>4,422</u>		
Financial liabilities								
Payables	-	-	-	-	2,250	2,250	-	-
Foreign currency payables -unhedged	-	-	-	-	1,627	1,627	-	-
Bank loans	-	100	1,875	-	-	1,975	-	7.8
Other loans	-	62	18	-	-	80	-	8.8
Forward exchange contracts	852	-	-	-	-	852	-	-
	<u>852</u>	<u>162</u>	<u>1,893</u>	<u>-</u>	<u>3,877</u>	<u>6,784</u>		

(i) Floating interest rates are the most recently determined rate applicable to the instrument at balance date.

**b) Foreign Exchange Risk**

The consolidated entity is exposed to the risk of adverse movements in the Australian dollar relative to certain foreign currencies. To manage this risk the consolidated entity enters into forward exchange contracts to hedge certain purchases undertaken in foreign currencies. The terms of these commitments are not more than six months.

The following table summarises by currency the Australian dollar value of forward exchange agreements.

Currency		Average exchange rate		2003	2002
		2003	2002	Buy \$000	Buy \$000
Japanese yen	3 months or less	77.2	70.0	147	177
Great British pound	3 months or less	0.40	-	20	-
Euro currency	3 months or less	0.56	0.59	877	661
US currency	3 months or less	0.66	0.54	22	14
Total				<u>1,066</u>	<u>852</u>

## SUPPLY NETWORK LIMITED

### Notes to the Financial Statements for the year ended 30 June 2003

#### c) Credit Risk Exposure

The credit risk on financial assets of the consolidated entity which have been recognised in the Statement of Financial Position is the carrying amount net of any provision for doubtful debts. The consolidated entity minimises the concentration of credit risk by undertaking transactions with a large number of customers in Australia and New Zealand.

The credit risk on derivative financial instruments is represented by the net fair value of contracts disclosed in the table in Note 31(a). The credit risk on forward exchange contracts is minimised as transactions are only undertaken with recognised financial institutions.

#### d) Net Fair Value of Financial Assets and Liabilities

There are no financial assets or liabilities for which the carrying amounts are materially different from their net fair values.

#### 32. Related Party Transactions

- a) The parent entity entered into the following transactions during the year with related parties in the wholly owned group.

Loans were advanced and repayments received on short term intercompany accounts. Dividends and management fees were received from wholly owned controlled entities. (See Note 2).

These transactions were undertaken on commercial terms and conditions.

- b) Amounts due to and receivable from related parties in the wholly owned group are set out in the respective notes to the financial statements.
- c) The ownership interests in related parties in the wholly owned group are disclosed in Note 9.
- d) The ultimate controlling entity of the consolidated entity is Supply Network Limited.
- e) The names of each person holding the position of Director of Supply Network Limited during the last two financial years were H R Forsyth, H M O Anderson, G T Lingard and G D H Stewart.
- f) Mr G T Lingard is a director and shareholder in a company which leases premises on normal commercial terms and conditions to a wholly owned controlled entity. Total payments in 2003: \$265,000 (2002: \$256,000).
- g) Directors' Shareholdings

	2003	2002
<b>Ordinary share options acquired by Directors from the parent entity during the year</b>	-	150,000
<b>Shares and share option held by Directors in parent entity at end of the year</b>		
Directly		
Ordinary shares	7,172,156	6,877,156
Ordinary share options	275,000	400,000